

GUNNEBO IN BRIEF

GUNNEBO[®]

A cityscape at dusk or dawn, featuring a prominent skyscraper with a unique, angular design. The sky is a mix of blue and orange, suggesting the time is either early morning or late evening. In the foreground, there's a bridge or overpass structure. The overall scene is illuminated by city lights, creating a vibrant and modern atmosphere.

**SECURITY
TO RELY ON**

Security to Rely On

The Gunnebo Group is a global security company with an offering covering safes & vaults, cash management, entrance security, electronic security and related services.

Company Profile

- > Headquarters: Gothenburg, Sweden
- > Number of employees: 5,500
- > Turnover: €660 million (2015)

Gunnebo has been a listed company since 1994 (NASDAQ Stockholm, Mid Cap).

Customers

> Bank



> Retail



> CIT (Cash in Transit)



> Mass Transit



> Public & Commercial Buildings



> Industrial & High Risk Sites



Markets

EMEA

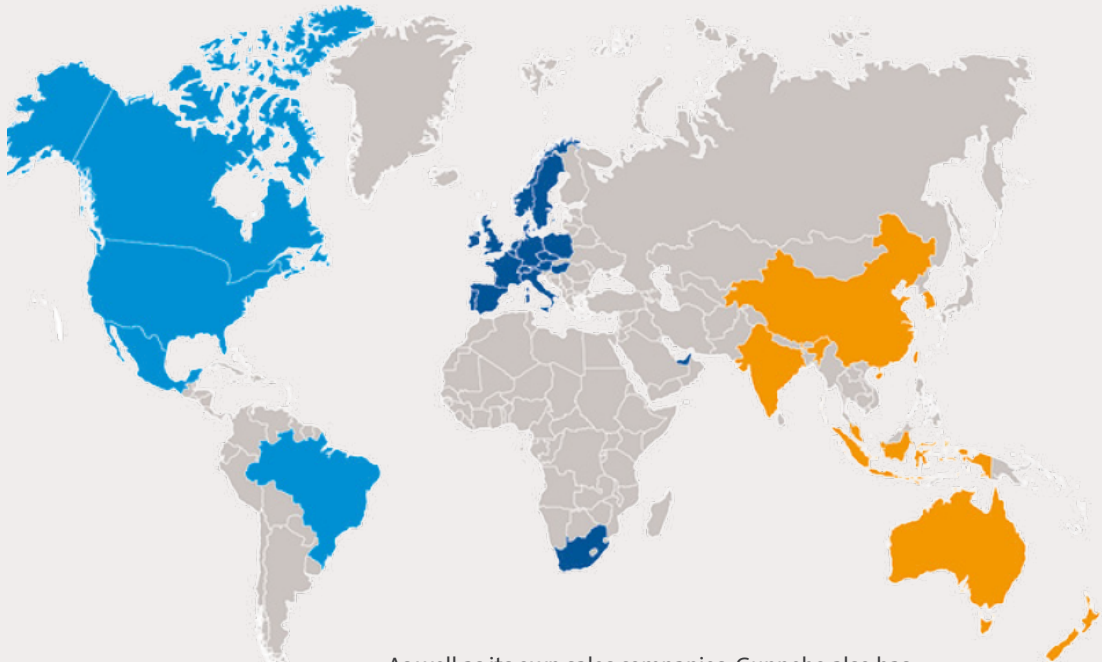
■ 20 sales companies

ASIA-PACIFIC

■ 8 sales companies

AMERICAS

■ 4 sales companies



As well as its own sales companies, Gunnebo also has a network of Channel Partners and distributors on 100 additional markets around the globe.

Customer Offering



< Cash Management

Intelligent cash handling solutions designed to reduce the time spent on cash management, improve efficiencies in the cash cycle and make the whole cash handling process more secure.

GUNNEBO[®]



< Entrance Security

Solutions to regulate and control the flow of people into and out of buildings. Also includes ticket control solutions for mass transit systems and airport gates for fast boarding, immigration control and security checks.

GUNNEBO[®]



Safes & Vaults >

High-quality safes and vaults, certified to resist burglary, fire and explosives. Sold under leading brands such as Chubb safes and Fichet-Bauche.

Chubb safes
Trusted the world over.

Fichet-Bauche

ROSENGRENS
We stand by you

HAMILTON SAFE®

STEELAGE



Electronic Security >

Solutions for remote surveillance, access control, intrusion detection and electronic locking.

GUNNEBO®

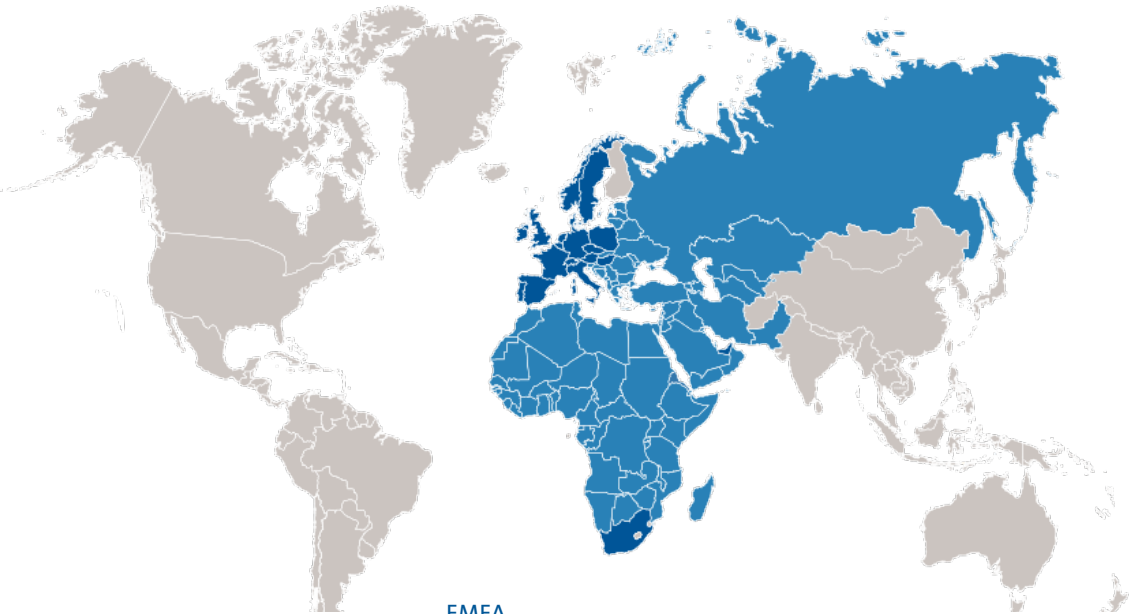


Security Services >

Product lifecycle services including corrective, preventive and performance maintenance, and upgrades and retrofitting. In addition, remote monitoring services for retail cash handling processes, alarm systems and surveillance networks.



Region Europe, Middle East & Africa



EMEA

- 20 Gunnebo Sales Companies
- Channel Partners and distributors

Sub-Regions and Sales Companies

Nordics: Denmark, Norway, Sweden

Central Europe: Belgium, Luxembourg, Netherlands, Switzerland, Germany, Austria

Southern Europe: Italy, Portugal, Spain

Eastern Europe: Czech Republic, Hungary, Poland

France

UK/Ireland

Middle East: UAE

Africa: South Africa

Examples of Customers

Bank: Barclays, BNP, Danske Bank, Euronet, Forex, ING, Nordea, SEB, Swedbank

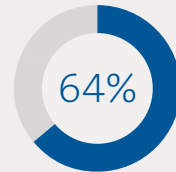
Retail: Aldi, Auchan, BP, Carrefour, COOP, Decathlon, ICA Sverige AB, LIDL, Metro Group, Preem, Shell Oil, Spar, Tokheim, Total

CIT: Brinks, G4S, Loomis, Nokas, Prosegur

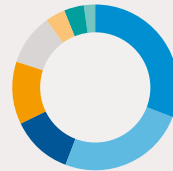
Public & Commercial Buildings: European Commission, Hermès, Honeywell, SAS, Siemens, Swedavia

Industrial & High-Risk Sites: Besix, Bouygues, Nestlé

Group Sales

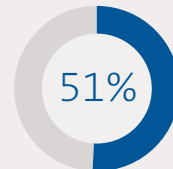


Sales by Sub-Region

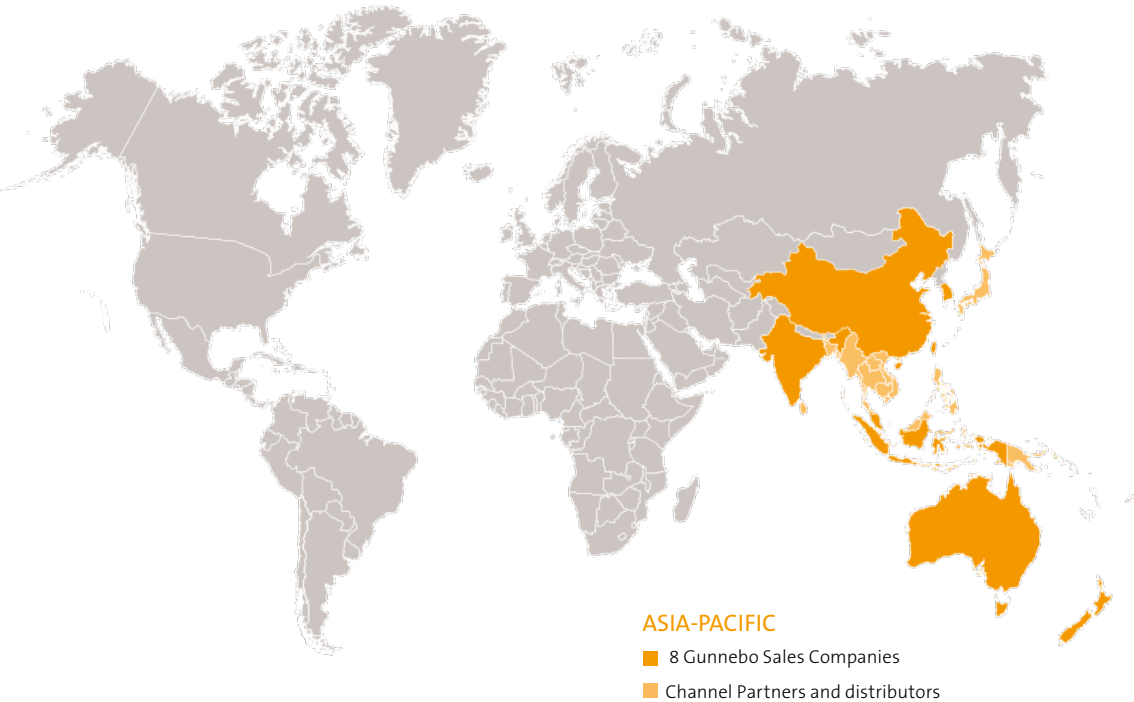


- France, 31%
- Central Europe, 25%
- Nordics, 12%
- Southern Europe, 12%
- UK/Ireland, 10%
- Africa, 4%
- Middle East, 4%
- Eastern Europe, 2%

Employees



Region Asia-Pacific



Sub-Regions and Sales Companies

India

China

Australia and New Zealand

South-East Asia: Indonesia, Malaysia, Singapore, South Korea

Examples of Customers

Bank: Bank of China, Axis Bank, HDFC Bank, IDBI bank, State Bank of India, ICICI Bank, IDFC Bank, Bank Rakyat Indonesia, BCA, HSBC, RHB Bank, Westpac, Commonwealth Bank

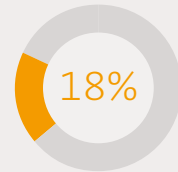
Retail: Reliance Retail, Tata Croma, Indomarco, Woolworths, Coles, United Petroleum, BP Australia, David Jones, Caltex, Z Energy, K-mart

Mass Transit: Beijing Metro, Shanghai Metro, Suzhou Metro, Shenzhen Metro, Beijing International Airport

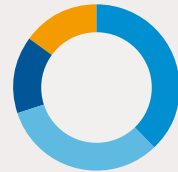
Public & Commercial Buildings: G7 Safety Lockers, Measat Network Broadcasting Systems, Taylor's University, PT Pos Indonesia, OKI Pulp & Paper, Jakarta International Expo., Honeywell, Hyundai Information Technology, Newscorp

Industrial & High-risk sites: Cargill Group, PT Sari Husada, Tianwan Nuclear Power Plant

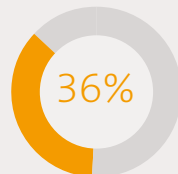
Group Sales



Sales by Sub-Region



Employees



Region Americas



Sub-Regions and Sales Companies

North America: Canada, USA

Latin America: Brazil, Mexico

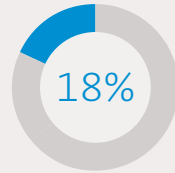
Examples of Customers

Bank: Banco Actinver, Banorte, BBVA Bancomer, Banc Sabadell, FifthThird Bank, CIBC, Citibank, HSBC, ITAU, RBC, Santander, Wells Fargo

Retail: Autozone, C&A, Carrefour, Cencosud, FNAC, McDonalds, Raia Drogasil, Riachuelo, Súper City, Target, Telus, The Body Shop, TIM, Walmart, Wow Mobile

Other: NCR, Shell Oil, Weatherford Global

Group Sales

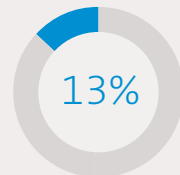


Sales by Sub-Region



■ North America, 71%
■ Latin America, 29%

Employees



Louis XIII Cognac | FRANCE, Safes and Vaults

Protecting the Movie You Will Never See

Louis XIII Cognac, one of the world's most prestigious spirits brands, launched a highly creative campaign in 2015 entitled '100 Years – The Movie You Will Never See'.

Inspired by the century of careful craftsmanship and patience it takes to create each decanter of

Louis XIII Cognac, a film was made starring actor John Malkovich and directed by Robert Rodriguez which will not be released until 2115. One thousand guests from around the world received an exclusive invitation for their descendants to attend the premiere in a century's time.

To ensure that the film itself remains unseen until that date, it has been placed in a state-of-the-art Fichet-Bauche safe, chosen by Louis XIII due to the brand's reputation as a world-renowned, high-end label.

"Through its Fichet-Bauche brand, Gunnebo has created an exceptional product in total harmony with Louis XIII's excellence, guaranteeing us an image of exclusivity and elegance," comments Ludovic du Plessis, Global Executive Director of Louis XIII Cognac.

The one-of-a-kind safe is fully dressed in black leather and built with an armoured glass door, programmed to unlock in exactly 100 years. During 2016, the safe will be taken on a year-long world tour by Louis XIII to promote its campaign, before returning to its permanent home in the French city of Cognac.



Wentworthville Leagues Club | AUSTRALIA, Cash Management

Reducing the Cost of Cash

Wentworthville Leagues Club is an entertainment venue in western Sydney which offers its members and their guests a variety of restaurants, bars and gaming facilities.

With over 54,000 members, Wentworthville Leagues is one of the larger clubs of its kind in Sydney. Cash circulation and reconciliation is a major consideration on the site.

To improve the management of cash in the business and to reduce the cost of handling cash, the club installed four automated solutions from Gunnebo – two SafeCash Retail Stations and two SafeCash Retail Recyclers.

Gunnebo's SafeCash Retail Station accepts, recycles and dispenses cash floats with ease. Gone are the days of counting cash, saving hours and in some cases the need for a dedicated person managing the tills. "The SafeCash Retail Station has saved our staff considerable time both at the beginning and end of their shifts," says Nicole Pearce, Chief Financial Officer at Wentworthville Leagues Club.

"We are in the early stages of using the SafeCash Retail Station so we are working on measuring our exact reductions in cash shrinkage and errors relating to cash management in the back office, however the results to date are very positive."

The cash recycling units will assist the venue with reconciliation of gaming machines. As required by law, gaming machines must be reconciled on a daily basis. With the installation of the SafeCash Retail Recyclers, the time that it takes for this clearance process will be cut in half.



From left: Robert Mura, Product Support Manager, Cash Management, Gunnebo Australia; Glenn Kovacs, COO, and Nicole Pearce, CFO, both Wentworthville Leagues Club.

Leroy Merlin | BRAZIL, Retail Security

Gunnebo Expands Collaboration with Leroy Merlin

DIY retailer Leroy Merlin has 370 stores in 12 countries. The company started increasing its presence in Brazil in 1998 and it now has 37 stores there, including its flagship store in the Tamboré mall, São Paulo, one of four new stores to open in 2015.

As part of its expansion plan, Leroy Merlin was looking for a partner in Brazil that could provide a complete portfolio of security solutions.

“We chose Gunnebo thanks to their product quality, operating structure and service capacity, from project development to aftersales support,” says Emerson Brasil de Almeida, Loss Prevention Manager at Leroy Merlin.

At its Tamboré site, Leroy Merlin wanted to install the latest theft prevention technology to protect the 9,000 square metre store.

Gunnebo installed a complete package of security solutions including electronic article surveillance systems, a CCTV system with a camera on rails to cover large areas, cash management with an intelligent back-office deposit safe, electronic locks and alarm monitoring.



The installation also encompassed equipment for video analysis and image monitoring, checkout surveillance to combat fraud, and people counters to help provide useable visitor statistics.

“Gunnebo has been a partner to Leroy Merlin for many years, and supports us in every part of this process, always delivering very high quality,” says Emerson Brasil de Almeida.

SOUTH AFRICA

Initiatives for the Development of Local Communities

Gunnebo encourages its employees to be good citizens, and in many countries where the Group operates initiatives are undertaken to support local communities.

In South Africa Gunnebo works to improve the living conditions of many local people through a combination of community projects, education and support for the national Nonprofit Organisations Directorate (NPO).

Florence Makhooa runs her catering business from the pavement outside the Gunnebo South Africa offices. She has been coming there to prepare food for her customers for over 20 years. Florence struggled to her plot every morning with a wheelbarrow laden with pots and supplies. Gunnebo offered to store her pots and utensils safely on its premises, and gave Florence the scrap wood from its pallet construction department so she had fuel for her cooking fire.

When winter set in, Gunnebo South Africa also decided to build Florence a proper kiosk with a serving counter that would also serve as shelter from the harsh weather, as well as a lockable door. Florence serves chicken and vegetables to passers-by on the Nagington Road, many of whom are employees at the nearby Gunnebo South Africa offices.



Dirontso Gladys Dhlamini helps Florence Makhooa who runs her catering business from the pavement outside the Gunnebo South Africa offices.

OPERATIONS

Global Manufacturing Close to Customers

Operations is responsible for Gunnebo's manufacturing units. In recent years, Operations has been supporting the Group's strategy by developing its manufacturing footprint to focus increasingly on growth markets. In areas where Gunnebo's customer base has increased, so has production. One such example is India, where the Halol plant has expanded significantly to accommodate larger production volumes, particularly for ATM safes. Another example is Indonesia, where the Jakarta factory has been partially refitted to allow production of cash management products.

Global Standards

Gunnebo's manufacturing units undergo regular independent audits to meet the requirements set by global standards. 92% of the manufacturing units have ISO 9001 certification, 77% have ISO 14001 certification and 38% have OHSAS 18001 certification.

ISO 9001 An international standard for quality management systems. It provides assurance that products can be consistently produced to the required standard of quality.

ISO 14001 An international standard for environmental management systems. It provides assurance that environmental impact is being measured and improved.

OHSAS 18001 A series of standards that can form the basis of a health and safety management system. These standards provide assurances that an organisation is managing occupational health and safety risks.



Europe, Middle East & Africa

1. BALDENHEIM, 2. BAZANCOURT (FRANCE)
3. DOETINCHEM (NETHERLANDS), 4. LAVIS (ITALY), 5. MARKERSDORF (GERMANY), 6. BINEFAR (SPAIN), 7. WADEVILLE (SOUTH AFRICA)

Asia-Pacific

1. HALOL (INDIA), 2. JAKARTA (INDONESIA), 3. KUNSHAN (CHINA)

CORPORATE RESPONSIBILITY

Contributing to a Sustainable Future

Gunnebo's aim is to create a sustainable and profitable business with satisfied customers and committed employees, to reduce its impact on the environment, and to maintain a strong bond of trust with all its stakeholders.

CORPORATE



SOCIAL



ENVIRONMENTAL



SUSTAINABLE BUSINESS

Gunnebo's Environmental Targets

Challenging new environmental targets were set during the year. The focus areas are still Energy & Climate and Waste Management.

ENERGY & CLIMATE

- Reduce the use of electricity at production sites and major sales units by 8% from 2016 to 2020. Revenue related target.
- Reduce CO₂ emissions from production sites and sales units by 15% from 2016 to 2020. Revenue related target.
- Reduce CO₂ emissions from own fleet by 20% on average by 2020.

WASTE

- Increase recycling of non-hazardous waste in production by 8% from 2016 to 2020.

ENVIRONMENTAL MANAGEMENT

- All production sites ISO 14001 certified.

SUPPLY CHAIN

- All leading suppliers should have self declared to comply with the Gunnebo Code of Conduct by the end of 2016.

Global Presence

REGION EMEA (EUROPE, MIDDLE EAST & AFRICA)

BELGIUM, LUXEMBOURG
www.gunnebo.be

CZECH REPUBLIC
www.gunnebo.cz

DENMARK
www.gunnebo.dk

FRANCE
www.gunnebo.fr

GERMANY, AUSTRIA
www.gunnebo.de
www.gunnebo.at

HUNGARY
www.gunnebo.hu

ITALY
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MIDDLE EAST
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NETHERLANDS
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NORWAY
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SOUTH AFRICA
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SPAIN
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SWEDEN
www.gunnebo.se

SWITZERLAND
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UK, IRELAND
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REGION AMERICAS

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USA
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REGION ASIA-PACIFIC

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