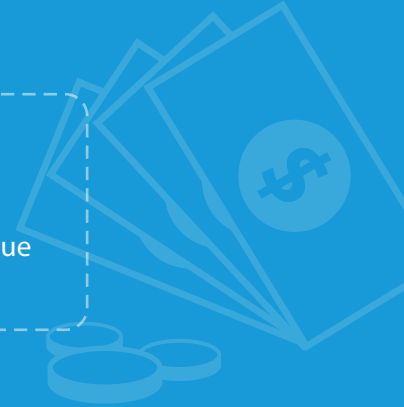


CASH MANAGEMENT FACT SHEET

WHAT IS CASH?



- Cash is physical money such as coins and notes
- Cash is issued by the Federal Reserve. The state guarantees its value
- Cash is accepted by all places of purchase



BENEFITS OF CASH?



- No transaction fees
- Direct payment
- Fast payment
- Not internet dependent

PROBLEMS WITH CASH?



- Robbery, theft, and shrinkage
- Manual counting & re-counting
- Time consuming reconciliation processes
- Transport and banking cost

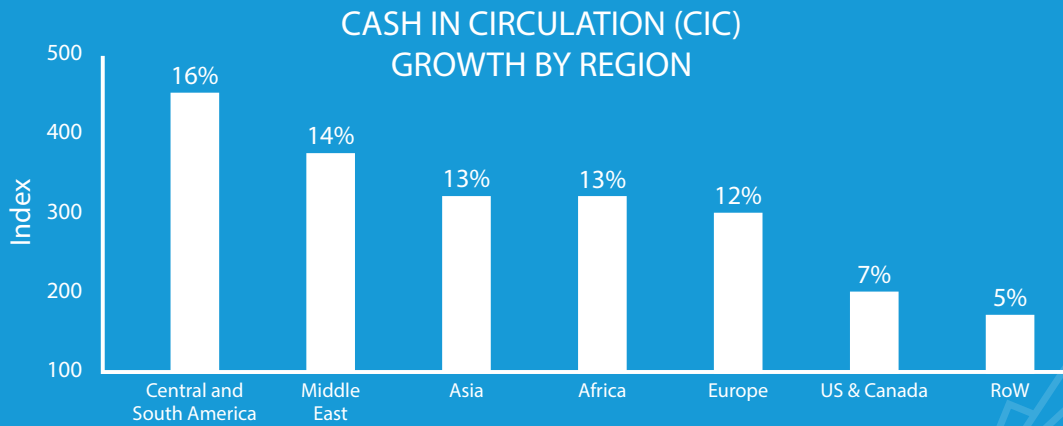
CASH HANDLING GOALS



- **Maximum security**
Ensure that cash is not exposed in store
- **Eliminate internal shrinkage**
No cash discrepancies
- **Reduce operational costs**
Reduce admin & reconciliation time, improve control
- **Improve customer service**
More customer facing time
- **Remove cash touchpoints**
Consider cash handling as a "service"



YOU CAN'T ELIMINATE CASH FROM YOUR BUSINESS,
AND THEREFORE, YOU WILL ALWAYS FACE CHALLENGES ASSOCIATED WITH IT



Source De Larue, IMF 2012

CASH IN CIRCULATION



- Strong growth globally in all continents
- CIC growth much stronger than GDP growth and inflation
- Cash is still the preferred payment method in the US & Canada
- With consumers still heavily using cash, the need for automated cash management is rising

GUNNEBO SPECIALIZES IN REDUCING THE COSTS ASSOCIATED WITH RETAIL CASH MANAGEMENT

- Gunnebo is a global leader in the development of complete cash management solutions.
- Gunnebo has pioneered the concepts of complete cash management, ink protection to cash in retail, and the connectivity of smart safes to financial institutions, CIT companies, and other third party management and processing centers.
- Gunnebo solutions are available for small corner store retailers, pharmacies, petroleum companies, fast food operators, through to supermarket and department stores, and everything in between. Bus companies, taxi companies, banks and Cash in Transit businesses all benefit in some way through the use of Gunnebo Cash Management technology and solutions.
- Gunnebo solutions can automatically dispense starting floats, exchange notes & coins, top up registers, and then receive and count all cash (note & coins) received from sales, before automatically generating end of shift, end of day, and banking reconciliations.
- Gunnebo's highly developed CashControl software is the cornerstone to an integrated solution that gives the retailer full visibility of cash in the store, from end to end (customer to bank).

• GUNNEBO IN THE UNITED STATES •

The Gunnebo Security Group is a global leader in security products, services and solutions with an offering covering cash management, safes and vaults, entrance security, and electronic security for banks, retail, CIT companies, mass transit, public & commercial buildings, and industrial & high-risk sites. In 2001, Gunnebo acquired Omega, an entrance security leader in the US, and then in 2012, Gunnebo acquired well known vault and safe manufacturer, Hamilton Safe. Today, Gunnebo continues to legally operate as Hamilton Safe and Gunnebo Entrance Control Inc.

GUNNEBO®
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